

**TRUMBULL TOWN HALL**  
**Board of Education**  
**STUDENT TRANSPORTATION**

**Bid 6464 - Bid Results**

Due: JANUARY 25, 2023

	1	2	
<b>COMPANY</b>	<b>FIRST STUDENT, INC.</b>	<b>DURHAM SCHOOL SERVICES</b>	<b>B&amp;B Transportation, Inc.</b>
<b>STREET ADDRESS</b>	532 Old Marlton Pike, Suite 201	2601 Navistar Drive	41 Village Ln
<b>CITY/TOWN, STATE, ZIP</b>	Marlton, NJ 08053	Lisle, IL 60532	Bethany, Ct
<b>Email</b>	Jim.Woods@firstgroup.com	jziegler@durhamschoolservices.com	
<b>Contact</b>	Jim Woods	John Ziegler	
<b>Phone #</b>	856-751-7414	904-505-9836	203.393.7360
<b>Base Bid</b>	See Attached	See Attached	Declined to Bid

<b>Addedum #1 (Y/N)</b>	Y	Y
<b>Addedum #2 (Y/N)</b>	Y	Y
<b>Addedum #3 (Y/N)</b>	Y	Y
<b>Bid Bond (Y/N)</b>	Y	Y

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Kevin Bova

Bid 6464 - Bid Results

Due: JANUARY 25, 2023

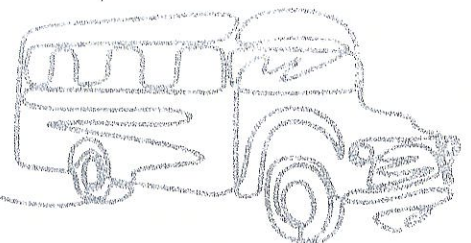
**TRUMBULL TOWN HALL  
Board of Education  
STUDENT TRANSPORTATION**

**Bid 6464 - Bid Results**  
**Due: JANUARY 25, 2023**

**FIRST STUDENT, INC.**

# Proposal Pricing Pages

*Note: "Proposal Pricing Pages" is a subsection of Section 8: Cost. This section contains our printed pricing pages.*



**ALTERNATE BID**  
**Fleet: 7-year average age with 12-year age maximum**

**FIRST STUDENT, INC.**

	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
84 passenger					
5 Hours	\$538.34	\$557.18	\$576.68	\$596.86	\$617.75
5.5 Hours	\$562.50	\$582.18	\$602.56	\$623.64	\$645.47
6 Hours	\$586.65	\$607.18	\$628.43	\$650.42	\$673.18
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
72-77 passenger					
5 Hours	\$514.18	\$532.18	\$550.81	\$570.09	\$590.04
5.5 Hours	\$538.34	\$557.18	\$576.69	\$596.87	\$617.76
6 Hours	\$562.49	\$582.18	\$602.56	\$623.65	\$645.47
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
24 passenger					
5 Hours	\$615.02	\$636.55	\$658.83	\$681.89	\$705.76
5.5 Hours	\$639.18	\$661.55	\$684.71	\$708.67	\$733.48
6 Hours	\$663.33	\$686.55	\$710.58	\$735.45	\$761.19
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
41 or 31 passenger					
5 Hours	\$502.27	\$519.85	\$538.04	\$556.87	\$576.36
5.5 Hours	\$526.43	\$544.85	\$563.92	\$583.65	\$604.08
6 Hours	\$550.58	\$569.85	\$589.79	\$610.43	\$631.79
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
15 passenger					
5 Hours	\$615.02	\$636.55	\$658.83	\$681.89	\$705.76
5.5 Hours	\$639.18	\$661.55	\$684.71	\$708.67	\$733.48
6 Hours	\$663.33	\$686.55	\$710.58	\$735.45	\$761.19
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
W/C 8 + 2 passenger					
5 Hours	\$597.11	\$618.01	\$639.64	\$662.03	\$685.20
5.5 Hours	\$621.27	\$643.01	\$665.52	\$688.81	\$712.92
6 Hours	\$645.42	\$668.01	\$691.39	\$715.59	\$740.63
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
STV 7 Passenger					
5 Hours	\$532.24	\$550.87	\$570.15	\$590.11	\$610.76
5.5 Hours	\$556.40	\$575.87	\$596.03	\$616.89	\$638.48
6 Hours	\$580.55	\$600.87	\$621.90	\$643.67	\$666.19
Excess	\$48.31	\$50.00	\$51.75	\$53.56	\$55.43
Monitors Hourly Rate	\$30.46	\$31.53	\$32.63	\$33.77	\$34.95

Field & Sports -In District Cost per Hour -1 Hour Minimum					
Vehicle	2023-24	2024-25	2025-26	2026-27	2027-28
77 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
26 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
Bus Monitor	\$30.46	\$31.53	\$32.63	\$33.77	\$34.95

Field & Sports -Out of District Cost per Hour -2 Hour Minimum					
Vehicle	2023-24	2024-25	2025-26	2026-27	2027-28
77 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
26 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
Bus Monitor	\$30.46	\$31.53	\$32.63	\$33.77	\$34.95
Cost per Mile over 25 Miles					
77 Passenger	N/A	N/A	N/A	N/A	N/A
26 Passenger	N/A	N/A	N/A	N/A	N/A

BB 1.1.1

**FIRST STUDENT, INC.**

Annual charge to the District for the provision of a performance bond equal to 100% of the contract awarded. (Proof of bondability consistent with requirements must be submitted with the Proposal.)

Annual Charge	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
Dollar Amount	\$105,338.89	\$107,972.37	\$110,671.68	\$113,438.47	\$116,274.43

**Pre-Payment Discount (Alternate 5.2)**

Percentage discount applied to pre-payment amount consistent with Alternate 5.2.

Pre-Payment Discount (Alternate 5.2)	2023-24	2024-25	2025-26	2026-27	2027-28
Discount per pre-payment period for Home-to-School program (5.2.A.): %	1.50%	1.50%	1.50%	1.50%	1.50%
Discount per pre-payment period for Athletic Trips (5.2.B.): %	1.50%	1.50%	1.50%	1.50%	1.50%

Proposers are encouraged to submit information about discounts and offers if they are awarded regular education and special needs contracts, or limitations with the scope of their proposals, consistent with Section 3.2.2.

Proposer's Signature: \_\_\_\_\_

Name: **Brian Beechem**

Title: **Asst. Secretary**

BB 1.1.2

**FIRST STUDENT, INC.**

	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
84 passenger					
5 Hours	\$549.33	\$568.56	\$588.46	\$609.06	\$630.38
5.5 Hours	\$573.98	\$594.08	\$614.87	\$636.40	\$658.67
6 Hours	\$598.63	\$619.59	\$641.28	\$663.73	\$686.96
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
72-77 passenger					
5 Hours	\$524.67	\$543.03	\$562.04	\$581.71	\$602.07
5.5 Hours	\$549.32	\$568.55	\$588.45	\$609.05	\$630.36
6 Hours	\$573.97	\$594.06	\$614.86	\$636.38	\$658.65
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
24 passenger					
5 Hours	\$627.57	\$649.53	\$672.26	\$695.79	\$720.14
5.5 Hours	\$652.22	\$675.05	\$698.67	\$723.13	\$748.43
6 Hours	\$676.87	\$700.56	\$725.08	\$750.46	\$776.72
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
41 or 31 passenger					
5 Hours	\$512.52	\$530.46	\$549.03	\$568.25	\$588.14
5.5 Hours	\$537.17	\$555.98	\$575.44	\$595.59	\$616.43
6 Hours	\$561.82	\$581.49	\$601.85	\$622.92	\$644.72
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
15 passenger					
5 Hours	\$627.57	\$649.53	\$672.26	\$695.79	\$720.14
5.5 Hours	\$652.22	\$675.05	\$698.67	\$723.13	\$748.43
6 Hours	\$676.87	\$700.56	\$725.08	\$750.46	\$776.72
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
W/C 8 + 2 passenger					
5 Hours	\$609.30	\$630.63	\$652.70	\$675.54	\$699.18
5.5 Hours	\$633.95	\$656.15	\$679.11	\$702.88	\$727.47
6 Hours	\$658.60	\$681.66	\$705.52	\$730.21	\$755.76
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
STV 7 Passenger					
5 Hours	\$543.10	\$562.11	\$581.78	\$602.14	\$623.21
5.5 Hours	\$567.75	\$587.63	\$608.19	\$629.48	\$651.50
6 Hours	\$592.40	\$613.14	\$634.60	\$656.81	\$679.79
Excess	\$49.30	\$51.03	\$52.82	\$54.67	\$56.58
Monitors Hourly Rate	\$31.08	\$32.17	\$33.30	\$34.47	\$35.68

Field & Sports –In District Cost per Hour –1 Hour Minimum					
Vehicle	2023-24	2024-25	2025-26	2026-27	2027-28
77 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
26 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
Bus Monitor	\$31.08	\$32.17	\$33.30	\$34.47	\$35.68

Field & Sports –Out of District Cost per Hour –2 Hour Minimum					
77 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
26 Passenger	\$52.99	\$54.84	\$56.76	\$58.75	\$60.81
Bus Monitor	\$31.08	\$32.17	\$33.30	\$34.47	\$35.68
Cost per Mile over 25 Miles					
77 Passenger	N/A	N/A	N/A	N/A	N/A
26 Passenger	N/A	N/A	N/A	N/A	N/A



**FIRST STUDENT, INC.**

Annual charge to the District for the provision of a performance bond equal to 100% of the contract awarded. (Proof of bondability consistent with requirements must be submitted with the Proposal.)

Annual Charge	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
Dollar Amount	\$103,266.58	\$105,848.24	\$108,494.45	\$111,206.81	\$113,986.98

**Pre-Payment Discount (Alternate 5.2)**

Percentage discount applied to pre-payment amount consistent with Alternate 5.2.

Pre-Payment Discount (Alternate 5.2)	2023-24	2024-25	2025-26	2026-27	2027-28
Discount per pre-payment period for Home-to-School program (5.2.A.): %	1.50%	1.50%	1.50%	1.50%	1.50%
Discount per pre-payment period for Athletic Trips (5.2.B.): %	1.50%	1.50%	1.50%	1.50%	1.50%

Proposers are encouraged to submit information about discounts and offers if they are awarded regular education and special needs contracts, or limitations with the scope of their proposals, consistent with Section 3.2.2.

Proposer's Signature: \_\_\_\_\_

Name: Brian Beechem

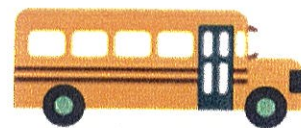
Title: Asst. Secretary

**TRUMBULL TOWN HALL  
Board of Education  
STUDENT TRANSPORTATION**

**Bid 6464 - Bid Results**  
**Due: JANUARY 25, 2023**

**DURHAM SCHOOL  
SERVICES**





## 8) Cost

Durham School Services, L.P. is providing the following information pertaining to cost at the end of this section as well as on the district provided flash drive.

- Proposal Pricing Pages

Proposers name: Durham School Services, L.P.

	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
84 passenger					
5 Hours	\$456.00	\$476.52	\$497.96	\$520.37	\$543.79
5.5 Hours	\$480.95	\$502.60	\$525.21	\$548.85	\$573.55
6 Hours	\$505.90	\$528.67	\$552.46	\$577.32	\$603.30
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
72-77 passenger					
5 Hours	\$435.54	\$455.14	\$475.62	\$497.02	\$519.39
5.5 Hours	\$460.49	\$481.22	\$502.87	\$525.50	\$549.15
6 Hours	\$485.44	\$507.29	\$530.12	\$553.97	\$578.90
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
24 passenger					
5 Hours	\$520.96	\$544.40	\$568.90	\$594.50	\$621.25
5.5 Hours	\$545.91	\$570.48	\$596.15	\$622.98	\$651.01
6 Hours	\$570.86	\$596.55	\$623.40	\$651.45	\$680.76
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
41 or 31 passenger					
5 Hours	\$425.45	\$444.60	\$464.61	\$485.52	\$507.37
5.5 Hours	\$450.40	\$470.68	\$491.86	\$514.00	\$537.13
6 Hours	\$475.35	\$496.75	\$519.11	\$542.47	\$566.88
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
15 passenger					
5 Hours	\$520.96	\$544.40	\$568.90	\$594.50	\$621.25
5.5 Hours	\$545.91	\$570.48	\$596.15	\$622.98	\$651.01
6 Hours	\$570.86	\$596.55	\$623.40	\$651.45	\$680.76
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
W/C 8+2 passenger					
5 Hours	\$520.96	\$544.40	\$568.90	\$594.50	\$621.25
5.5 Hours	\$545.91	\$570.48	\$596.15	\$622.98	\$651.01
6 Hours	\$570.86	\$596.55	\$623.40	\$651.45	\$680.76
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
STV 7 Passenger					
5 Hours	\$450.83	\$471.12	\$492.32	\$514.47	\$537.62
5.5 Hours	\$475.78	\$497.20	\$519.57	\$542.95	\$567.38
6 Hours	\$500.73	\$523.27	\$546.82	\$571.42	\$597.13
Excess	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
Monitors Hourly Rate	\$25.80	\$26.96	\$28.17	\$29.44	\$30.76

Field & Sports – In District Cost per Hour – 1 Hour Minimum					
Vehicle	2023-24	2024-25	2025-26	2026-27	2027-28
77 Passenger	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
26 Passenger	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
Bus Monitor	\$25.80	\$26.96	\$28.17	\$29.44	\$30.76

Field & Sports – Out of District Cost per Hour – 2 Hour Minimum					
Vehicle	2023-24	2024-25	2025-26	2026-27	2027-28
77 Passenger	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
26 Passenger	\$49.90	\$52.15	\$54.50	\$56.95	\$59.51
Bus Monitor	\$25.80	\$26.96	\$28.17	\$29.44	\$30.76
Cost per Mile over 25 Miles					
77 Passenger	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
26 Passenger	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00

Annual charge to the District for the provision of a performance bond equal to 100% of the contract					
Annual Charge	2023-2024	2024-2025	2025-2026	2026-2027	2027-2028
Dollar Amount	\$ 43,751.54	\$ 46,356.85	\$ 48,573.44	\$ 50,918.98	\$ 53,635.78

Pre-Payment Discount (Alternate 5.2)					
Percentage discount applied to pre-payment amount consistent with Alternate 5.2.					
Pre-Payment Discount (Alternate 5.2)	2023-24	2024-25	2025-26	2026-27	2027-28
Discount per pre-payment period for Home-to-School program (5.2.A.): %	-1.00%	-1.00%	-1.00%	-1.00%	-1.00%
Discount per pre-payment period for Athletic Trips (5.2.B.): %	-1.00%	-1.00%	-1.00%	-1.00%	-1.00%

Proposers are encouraged to submit information about discounts and offers if they are awarded regular education and special needs contracts, or limitations with the scope of their proposals, consistent with Section 3.2.2.

Proposer's Signature: \_\_\_\_\_

By: Durham Holding II, L.L.C.,  
its General Partner

Name: Jason Schad

Title: Manager of Commercial Development