

JANUARY 19TH , 2017 , 2 PM

BID RESULTS BID 6211 VOIP TELEPHONE SYSTEM FOR THE TOWN OF TRUM

Vendor	Allied Communications
Hosted/Premise	Hosted
Manufacturer	Avaya
Platform	IP Office
Pricing - Premise	
Town	
Purchase Price	
Installation/Professional Services	
Year 2 Maintenance	
Year 3 Maintenance	
Year 4 Maintenance	
Year 5 Maintenance	
Trade-in/But Back	
Town Total Base System 1 Year Cost	
Town Total Base System 5 Year Cost	
BoE	
Purchase Price	
Installation/Professional Services	
Year 2 Maintenance	
Year 3 Maintenance	
Year 4 Maintenance	
Year 5 Maintenance	
Trade-in/But Back	
BoE Total Base System 1 Year Cost	
BoE Total Base System 5 Year Cost	
Pricing - Hosted	
Town	
Monthly Charges	\$6,844.38
Annual Charges	\$82,132.56
60 Month Charges	\$410,662.80
Installation/Professional Services	\$30,965.00
Year 2 Maintenance	\$1,047.00
Year 3 Maintenance	\$1,047.00

Year 4 Maintenance	\$1,047.00
Year 5 Maintenance	\$1,047.00
Trade-in/But Back	\$0.00
Town Total Base System 1 Year Cost	\$113,097.56
Town Total Base System 5 Year Cost	\$445,815.80
BoE	
Monthly Charges	\$11,907.37
Annual Charges	\$142,888.44
60 Month Charges	\$714,442.20
Installation/Professional Services	\$48,920.00
Year 2 Maintenance	\$1,940.40
Year 3 Maintenance	\$1,940.40
Year 4 Maintenance	\$1,940.40
Year 5 Maintenance	\$1,940.40
Trade-in/But Back	\$0.00
BoE Total Base System 1 Year Cost	\$191,808.44
BoE Total Base System 5 Year Cost	\$771,123.80
TOTAL TOWN AND BoE 1 YEAR COST	\$304,906.00
TOTAL TOWN AND BoE 5 YEAR COST	\$1,216,939.60
Options	
Mobility services - 100 concurrent users	\$575.00 monthly
Mobility services - blocks of 25 users	\$143.75 monthly
Unit Cost per cable drop	\$197.00
Cabling Hillcrest Middle School	\$6,107.00
Cabling Madison Middle School	\$8,471.00
Cabling Booth Hill Elementary School	\$3,152.00
Cabling Daniels Farm Elementary School	\$3,349.00
Cabling Jane Ryan Elementary School	\$2,955.00
Cabling Middlebrook Elementary School	\$5,319.00
Cabling Tashua Elementary School	\$2,955.00
Cabling Senior Center	\$3,940.00
Total Cabling	\$36,248.00
Call Accounting	
Network Assessment	
Engenius DuraFon 1X Cordless Phone	
Town Monitoring Year 1	
Town Monitoring Year 2	
BoE Monitoring Year 1	
BoE Monitoring Year 2	

Support User Expansion Module	
E911 Software and Support	
SIP Trunking w/DID #s	
Speech to Text Voicemail	

KEVIN J BOVA PURCHASING AGENT

JAN 19TH 2 PM

BULL AND THE BOARD OF EDUCATION

\$0.00	\$0.00	\$0.00
\$15,436.52	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$198,758.29	\$96,996.00	\$149,786.23
\$428,130.81	\$484,980.00	\$731,491.03
\$8,362.60	\$11,160.00	\$14,393.50
\$100,351.20	\$133,920.00	\$172,722.00
\$501,756.00	\$669,600.00	\$863,610.00
\$242,722.21	\$0.00	\$61,622.48
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$25,914.02	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$343,073.41	\$133,920.00	\$234,344.48
\$770,392.23	\$669,600.00	\$925,232.48
\$541,831.70	\$230,916.00	\$384,130.71
\$1,198,523.04	\$1,154,580.00	\$1,656,723.51
\$320.00 monthly	\$199.00 monthly	\$395.00 monthly
\$80.00 monthly	\$50.00 monthly	\$98.75 monthly
\$357.50	NA	\$275.00
\$11,038.65	NA	\$10,628.89
\$15,319.64	NA	\$14,750.96
\$5,793.59	NA	\$5,578.53
\$6,136.38	NA	\$5,908.59
\$5,450.79	NA	\$5,248.45
\$9,667.48	NA	\$9,308.61
\$5,450.79	NA	\$5,248.45
\$581.62	NA	\$560.03
\$59,438.94	\$0.00	\$57,232.51
	\$599.00	

Town of Trumbull and Trumbull Board of Education VoIP Proposal Pricing Matrix

\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	(\$5,879.19)
\$125,772.00	\$116,830.28	\$87,262.61
\$328,860.00	\$418,346.60	\$325,009.01
\$6,813.00	\$9,622.94	\$8,609.90
\$81,756.00	\$115,475.28	\$103,318.80
\$408,780.00	\$577,376.40	\$516,594.00
\$100,000.00	\$76,980.80	\$41,683.20
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	\$0.00
\$0.00	\$0.00	(\$5,879.19)
\$181,756.00	\$192,456.08	\$139,122.81
\$508,780.00	\$654,357.20	\$552,398.01
\$307,528.00	\$309,286.36	\$226,385.42
\$837,640.00	\$1,072,703.80	\$877,407.02
included above	\$100.00 monthly	\$395.00 monthly
included above	\$25.00 monthly	\$98.75 monthly
\$250.00	\$219.00	\$389.72
\$7,750.00	\$6,790.00	\$11,972.92
\$10,750.00	\$5,914.00	\$16,410.20
\$4,000.00	\$3,504.00	\$6,380.70
\$4,250.00	\$3,723.00	\$6,702.14
\$3,750.00	\$3,285.00	\$5,769.26
\$6,750.00	\$5,914.00	\$10,397.16
\$3,750.00	\$3,285.00	\$5,769.26
\$5,000.00	\$4,381.00	\$8,307.21
\$46,000.00	\$36,796.00	\$71,708.85
\$450.00 monthly		
		\$9,090.91
		\$647.26

		<i>\$300 monthly per user</i>
<i>\$1.50 monthly per user</i>		

Education

	* \$83,451	

	can't tell	

